## CONTRACT



And:

Smart Media Group 814 King Street Suite 400 Alexandria, VA 22314 USA

	Contract / Revision			Alt Order #		
	906988	88 / 25249		25249682	249682	
<u>Product</u>						
ORDER						
Contract Dates	Estimate #					
09/20/16 - 09/26/16	920926					
<u>Advertiser</u>			Ori	ginal Date /	Revision	
POL/Tom Reed			0	7/21/16	/ 09/21/16	
	Billing Cycle	Billing	Cale	<u>endar</u>	Cash/Trade	
	EOM/EOC	Broadcast			Cash	
	Property	Account Execut		<u>xecutive</u>	Sales Office	
	WNLO	Katz Washington		nington	Katz/Washingto	
	Special Handl	dling				
	Demographic					
	Adults 35+	ults 35+				
	Agy Code	Advert	iser	Code	Product 1/2	
	9912891	REEN'	Y		ORDR	
	Agency Ref	Ad		Advertiser	Ref	
	IN10086/SP6681/TO13					

*Line Ch Start Data Find Data December	Start/End Time	Spots/	Data Dtn	Tuna Chata	Amount
*Line Ch Start Date End Date Description  N 1 WNLO 09/20/16 09/20/16 Wake Up Live M-F 7a-9a	M-F 7a-9a	Days Length Week :30	hale hin	Type Spots  NM 1	Amount \$20.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/19/16 09/25/16 -2 2	<u>Rate</u> \$20.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length	<u>Rate</u>	<u>Type</u>	
1 WNLO 09/19/16-09/25/16 Wake Up Live M-F 7a-9a Credited	M-F 7a-9a	-Tu <i>:30</i>	<del>\$20.00</del>	NM	
N 2 WNLO 09/21/16 09/21/16 Wake Up Live M-F 7a-9a	M-F 7a-9a	:30		NM 0	\$0.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/19/16         09/25/16        2         2	<u>Rate</u> \$20.00				
Spot Ch Date Range Description  1 WNLO 09/19/16-09/25/16 Wake Up Live M-F 7a-9a	Start/End Time M-F 7a-9a	Weekdays Length	Rate	<u>Type</u> NM	
1 WNLO 09/19/16-09/25/16 Wake Up Live M-F 7a-9a Credited	M-F /a- <del>9</del> a	W :30	<del>\$20.00</del>	INIVI	
2 WNLO 09/19/16-09/25/16 Wake Up Live M-F 7a-9a Credited	M-F 7a-9a	W :30	<del>\$20.00</del>	NM	
N 3 WNLO 09/22/16 09/22/16 Wake Up Live M-F 7a-9a	M-F 7a-9a	:30		NM 1	\$20.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/19/16         09/25/16        2         2	<u>Rate</u> \$20.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	<u>Type</u>	
1 WNLO 09/19/16-09/25/16 Wake Up Live M-F 7a-9a Credited	M-F 7a-9a	Th <i>:30</i>	<del>\$20.00</del>	NM	
N 4 WNLO 09/23/16 09/23/16 Wake Up Live M-F 7a-9a	M-F 7a-9a	:30		NM 1	\$20.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/19/16         09/25/16        2         2	<u>Rate</u> \$20.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	Type	
1 WNLO 09/19/16-09/25/16 Wake Up Live M-F 7a-9a Credited	M-F 7a-9a	F :30	<del>\$20.00</del>	NM	
N 5 WNLO 09/26/16 09/26/16 Wake Up Live M-F 7a-9a	M-F 7a-9a	:30		NM 2	\$40.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/26/16         10/02/16         2         2	<u>Rate</u> \$20.00				
N 6 WNLO 09/24/16 09/24/16 Sa 1030p-1130p	Sa 1030p-1130p	:30		NM 1	\$15.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/19/16 09/25/161- 1	<u>Rate</u> \$15.00				
				•	

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions. printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Contract Agreement Between: Print Date 09/22/16 Page 2 of 3



	Contract / Revision 906988 /	Alt Order # 25249682
Contract Dates	Product	Estimate #
09/20/16 - 09/26/16	ORDER	920926

<u>Advertiser</u>	Original Date / Revision
POL/Tom Reed	07/21/16 / 09/21/16

Signt Date   End Date   Meekdays   Spots/Week   Bate   Spots/Week	*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Rtn Ty	/pe Spots	Amount
N	Start Date End Date Weekdays Spots/Week	Rate				
Start Date   End Date   Meekdays   Sots/Week   \$15.00	N 7 WNLO 09/24/16 09/24/16 Sa 1130p-1230a	Sa 1130p-1230a	:30		VM 1	\$15.00
N   8   WNLC 09/21/16   09/21/16   MF   News 4 at 10 O'clock   Sand Date   End Date   Weekdays   Description   Description   Description   Twill 0 09/19/16-09/22/16   MF   News 4 at 10 O'clock   Top-11p   Sign 0   NM   0   \$0.00	· ·	•			1	,
Start Date   End Date   Weekdays   Description   Start Date   Control   Start Date   Start Dat	Week: 09/19/16 09/25/161 1	\$15.00				
Start Date   End Date   Week days   Spots/Week   Fate   Spot Ch   Date Range   Description   Start End Time   Meek days   Length   Rate   Type   Spot Ch   Date Range   Spots/Week   Top Children   Two	N 8 WNLO 09/21/16 09/21/16 M-F News 4 at 10 O'clock	10p-11p	:30	1	VM 0	\$0.00
Spot Ch   Date Range   Description   Start/End Time   Weekdays   Length   Rate   Type   100-17p   100-17	Start Date End Date Weekdays Spots/Week	Rate				·
TWNLO 09/19/16-09/25/16   M-F News 4 at 10 O'clock   T0p-11p  W	Week: 09/19/16 09/25/161 1	\$50.00				
D   9   WNLO 09/23/16   09/23/16   M-F News 4 at 10 O'clock   10p-11p   :30   NM   0   \$0.00	Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate Ty	<u>/pe</u>	
D   9   WNLO 09/23/16   09/23/16   M-F News 4 at 10 O'clock   10p-11p   .30   NM   1   \$100.00	1 WNLO 09/19/16-09/25/16 M-F News 4 at 10 O'clock	10p-11p	W :30	\$50.00	VM	
N   10   WNLO 09/24/16   End Date   End Date   Weekdays   Spots/Week	Credited					
Name	D 9 WNLO 09/23/16 09/23/16 M-F News 4 at 10 O'clock	10p-11p	:30		0 MI	\$0.00
Neek: 09/19/16	N 10 WNLO 09/24/16 09/24/16 LN	LN	:30	1	NM 1	\$100.00
D   11   WNLO 09/25/16   09/25/16   09/25/16   LN   LN   :30   NM   0   \$0.00						
N   12   WNLO 09/20/16   09/20/16   Weekdays   Spots/Week   Rate   Week   O9/19/16   09/25/16	Week: 09/19/16 09/25/161- 1	\$100.00				
Start Date   End Date   Ogl/25/16   Ogl/	D 11 WNLO 09/25/16 09/25/16 LN	LN	:30		0 MI	\$0.00
N   1   N   N   N   N   N   N   N   N	N 12 WNLO 09/20/16 09/20/16 M-F News 4 at 10 O'clock	10p-11p	:30	1	0 MV	\$0.00
Spot Ch   Date Range   Description   Start/End Time   Weekdays   Length   Rate   Type   N/M   Cordited					1	
1 WNLO 09/19/16-09/25/16   M-F News 4 at 10 O'clock   10p-11p   -Tu   30 \$50.00   NM   1 \$50.00						
N   13   WNLO 09/22/16   09/22/16   M-F News 4 at 10 O'clock   10p-11p   :30   NM   1   \$50.00					-	
N   13   WNLO 09/22/16   09/22/16   09/22/16   Weekdays   Spots/Week   Rate   \$50.00		10p-11p	-Tu <i>:30</i>	\$50.00	VM	
Start Date   Week					_	
Week: 09/19/16   09/25/16   09/			:30	Ŋ	NM 1	\$50.00
N 14 WNLO 09/26/16   09/26/16   M-F News 4 at 10 O'clock   10p-11p   :30					l l	
Start Date   End Date   Weekdays   1		<u>.</u>				4=0.00
Week: 09/26/16   10/02/16   1   1   \$50.00			:30	r	NIMI 1	\$50.00
N 15 WNLO 09/22/16						
Start Date   Week: 09/19/16   End Date   O9/25/16   O			.00		.11.4	<b>#05.00</b>
Week: 09/19/16         09/25/16        1         1         \$65.00           N 16 WNLO 09/23/16 09/23/16 09/23/16 Wake Up Live M-F 7a-9a Start Date Week: 09/19/16 09/25/16 09/25/16 09/25/16 09/25/16 09/25/16 09/25/16 09/22/16 M-F 10a-11a 10	·		:30	ľ	VIVI	\$65.00
N 16 WNLO 09/23/16  09/25/16  Wake Up Live M-F 7a-9a					1	
Start Date Week:         End Date 09/19/16         Weekdays1-         Spots/Week \$65.00         Rate \$65.00           N 17 WNLO 09/22/16 09/22/16 09/22/16 09/22/16 09/22/16 09/25/16 0		<u> </u>	.20		JIM 1	<b>PGE 00</b>
Week: 09/19/16       09/25/16      1       1       \$65.00         N 17 WNLO 09/22/16 09/22/16 09/22/16 M-F 10a-11a       10a-11a       :30       NM       1       \$15.00         Week: 09/19/16 09/25/16 09/25/16 09/25/16 N-F 7p-8p       7p-8p       :30       NM       1       \$25.00         N 18 WNLO 09/22/16 09/22/16 09/22/16 Date Weekdays Spots/Week (09/19/16) 09/25/161       NM       1       \$25.00         N 19 WNLO 09/22/16 09/22/16 09/22/16 M-F 1p-2p Start Date Week (09/19/16) 09/25/161       1p-2p Spots/Week Rate Spots/Week Rate Week (09/19/16) 09/25/161       1       \$20.00         N 20 WNLO 09/22/16 09/22/16 Early Fringe 4p-5p 4p-5p       4p-5p 30       NM       1       \$10.00         Start Date End Date End Date End Date End Date End Date Weekdays Spots/Week Rate       Rate Rate Rate       NM       1       \$10.00	·		.30	į.	NIVI	\$65.00
Start Date   Week: 09/19/16   O9/25/16   O					1	
Start Date   Week: 09/19/16   O9/25/16   O	N 17 WNI 0 09/22/16 09/22/16 M-F 10a-11a	102-112	.30		JM 1	\$15.00
Week: 09/19/16       09/25/16      1       1       \$15.00         N 18 WNLO 09/22/16 09/22/16 09/22/16 M-F 7p-8p       7p-8p       :30       NM       1       \$25.00         Start Date Week: 09/19/16 09/25/16 09			.00		VIVI	ψ13.00
Start Date   End Date   Weekdays   Spots/Week   Rate   \$25.00					1	
Start Date   End Date   Weekdays   Spots/Week   Rate   \$25.00	N 18 WNI O 09/22/16 09/22/16 M-F 7p-8p	7p-8p	:30		VM 1	\$25.00
Week: 09/19/16       09/25/16      1       1       \$25.00         N 19 WNLO 09/22/16 09/22/16 09/22/16 M-F 1p-2p       1p-2p       :30       NM       1       \$20.00         Start Date Week: 09/19/16 09/25/16 09/25/16 09/25/16 Early Fringe 4p-5p       4p-5p       :30       NM       1       \$10.00         Start Date End Date End Date Weekdays       Spots/Week Rate       Rate       Rate       1       \$10.00	·		.55	·		Ψ=0.00
Start Date Week: 09/19/16         End Date 09/25/16         Weekdays1         Spots/Week spots/Week spots/Week         Rate spots/Week spots/Wee					1	
Start Date Week: 09/19/16         End Date 09/25/16         Weekdays1         Spots/Week spots/Week spots/Week         Rate spots/Week spots/Wee	N 19 WNLO 09/22/16 09/22/16 M-F 1p-2p	1p-2p	:30	1	VM 1	\$20.00
N 20 WNLO 09/22/16 09/22/16 Early Fringe 4p-5p 4p-5p :30 NM 1 \$10.00 Start Date	Start Date End Date Weekdays Spots/Week					·
Start Date End Date Weekdays Spots/Week Rate						
Start Date End Date Weekdays Spots/Week Rate	N 20 WNLO 09/22/16 09/22/16 Early Fringe 4p-5p	4p-5p	:30	1	NM 1	\$10.00
Week: 09/19/16 09/25/161 1 \$10.00		Rate				
	Week: 09/19/16 09/25/161 1	\$10.00			_	
Totals 0.00 16 \$530.00			Totals 0.00		16	\$530.00

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Contract Agreement Between: Print Date 09/22/16 Page 3 of 3



	Contract / Revision 906988 /	Alt Order # 25249682
Contract Dates 09/20/16 - 09/26/16	Product ORDER	Estimate # 920926
Advertiser POL/Tom Reed	0	riginal Date / Revision 07/21/16 / 09/21/16

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/29/16 -09/25/16	13	\$440.00	(\$66.00)	\$374.00
09/26/16 -09/26/16	3	\$90.00	(\$13.50)	\$76.50
Totals	16	\$530.00	(\$79.50)	\$450.50

Signature:	Date:	
_		